

Cornell Cooperative Extension of Ontario County, in cooperation with CCE Equine and the Ontario County Agriculture Enhancement Board presents . . .

# Horse Farm Business School

## Three in-depth seminars for horse farm managers and equine enthusiasts

- ◆ Opportunities to understand basic concepts about farm finances, pasture and fence management, business organization, nutrition and barn waste management.
- ◆ A chance to network and learn from fellow horse farm owners and featured presenters.
- ◆ Combined knowledge from experienced farm professionals, college faculty, and Cornell Cooperative Extension specialists.
- ◆ Farm-specific business development assistance available from CCE Equine.
- ◆ Suitable for all types of full-and part-time horse farms: boarding, breeding, training, and casual horse ownership.

### **SEMINAR 1: Paddock and Fence Management for Horse Farms**

**Friday, September 11, 2009 8:30 AM - 2:00 PM**

Presenters Dr. Darrell Emmick of USDA-NRCS and Dan Williams of Williams Fencing will provide recommendations to improve grazing and exercise areas with an eye on cost effectiveness and safety. This class includes a tour to Sand Piper Stables to see typical horse paddocks and learn how they can be improved to meet a farm's budget and client needs.

### **SEMINAR 2: Horse Farm Finances, Business Organization, and Tax Programs**

**Friday, October 9, 2009 8:30 AM - 2:00 PM**

Budgeting and cash flow, record keeping, business organization, and tax programs available for horse farm managers. Featured speakers: Professor Sheila Marshman, Morrisville State College and Chad Flansburg, Attorney, Philips Lytle LLP.

### **SEMINAR 3: Managing Nutrition Costs and Barn Wastes**

**Friday, November 13, 2009 8:30 AM - 2:00 PM**

Aligning horse nutrition and cost effectiveness, evaluating hay to reduce waste, and managing stall wastes. Featured speakers: Dr. Amy Leibeck, Genesee Valley Equine Clinic and James Kingston, Extension Field Crops Specialist.

Each seminar is \$25 (\$15 for additional personnel from same farm) and includes a full lunch and handouts. Location: Cornell Cooperative Extension Center, 480 North Main Street, Canandaigua, NY

**Please register by calling Cornell Cooperative Extension of Ontario County at 585-394-3977 x427 or e-mail [nea8@cornell.edu](mailto:nea8@cornell.edu). Space is limited.**



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